





Rob Lewis
National Communications Director



At the National level...

12-15 writers, editors, photographers, designers and artists

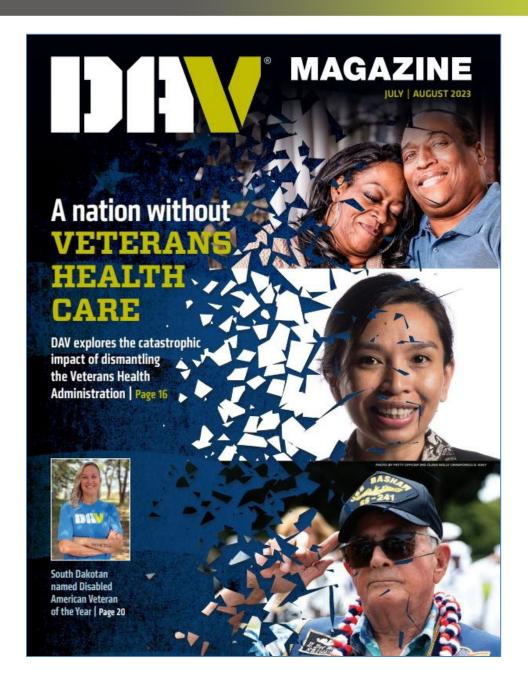
All external and most internal communications

Branding, public perception

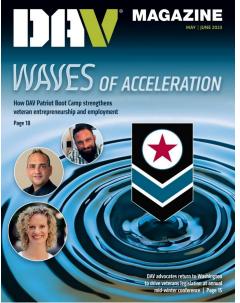
Magazine, website, social media

Support <u>all</u> departments and member leaders













GET HELP NOW

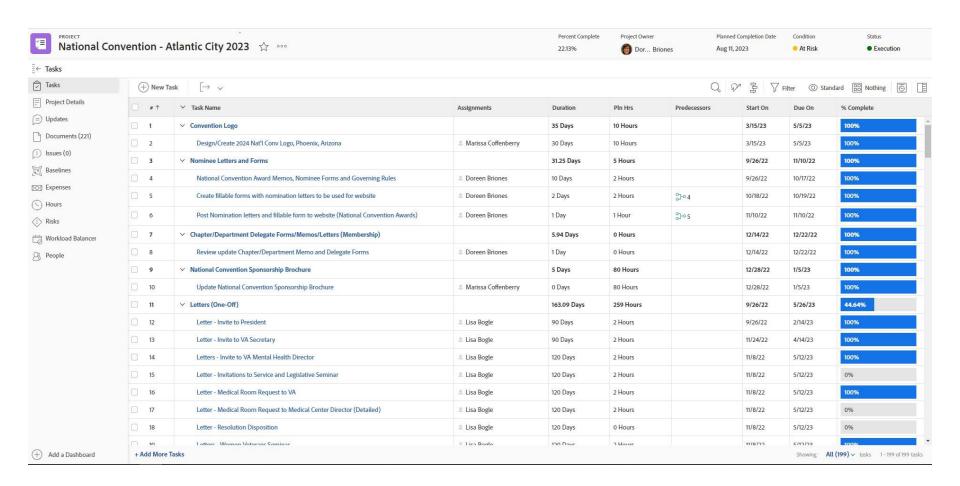


Social Media





2023 DAV National Convention













Your stories are our inspiration and we are at our best when telling them with you!



Includes our outreach greatest success...DAV's "Victories for Veterans PSA campaign!





Victories for Veterans PSA Campaign

- Produced a new campaign in 2022
 - Television spots in :60s, :30s, and :15s
 - Radio spots in :60s and :30s
 - Out-of-home in various sizes
 - Print ads in various sizes
- Featured veterans include:







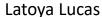














Michael Naranjo

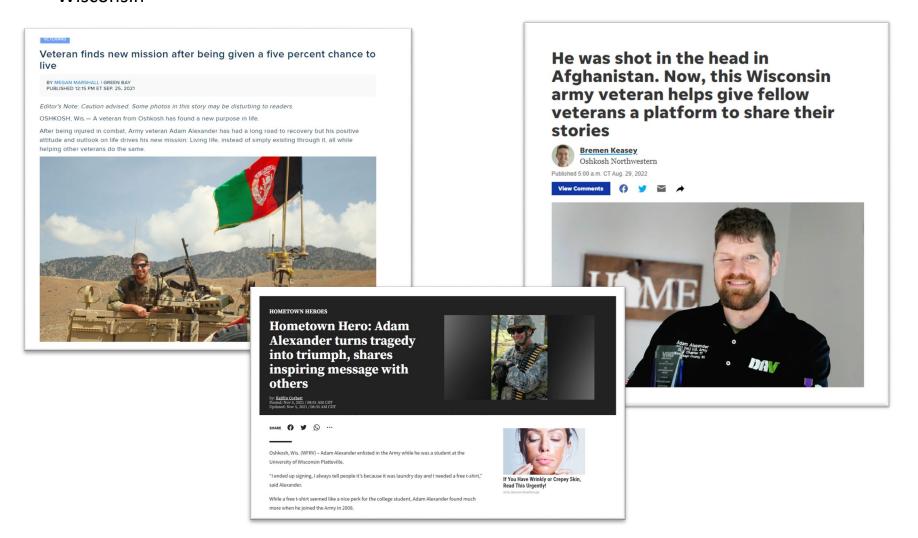


Adam Alexander



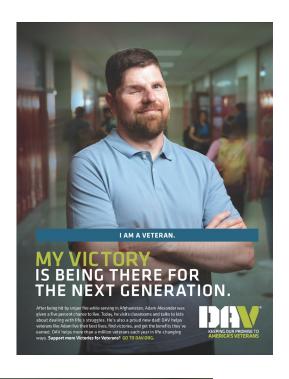
Adam Alexander

<u>Adam Alexander Story</u> via Oshkosh Northwestern & syndicated in other USA Today Network outlets in Wisconsin





Adam Alexander







2022 PSA Campaign Results

Total donated media value:

Total impressions:

\$132,518,416

16,755,200,202























2023 PSA Campaign Results (as of May 31)

Total donated media value:

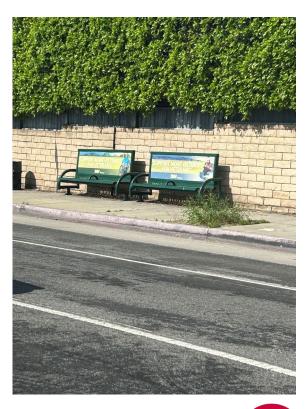
\$52.5 million



Total impressions:

4.5 billion













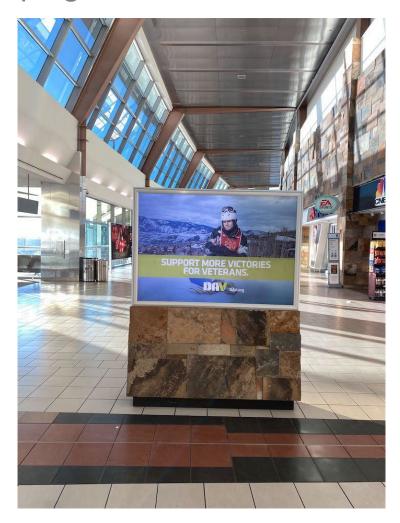




PSA Campaign







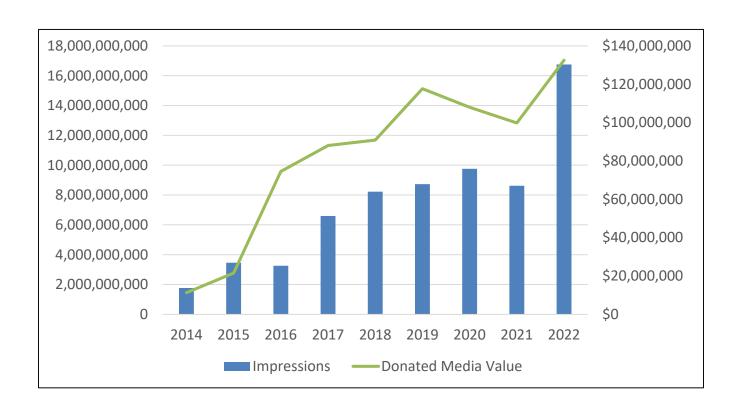


PSA Campaign





<u>2014 – 2022 Impressions & Donated Media Value</u>

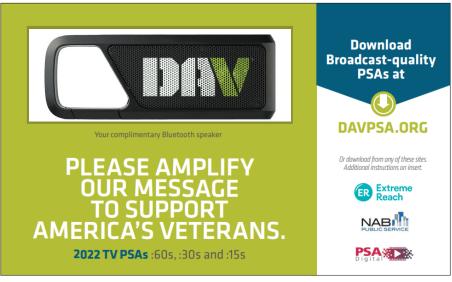




PSA Campaign Outreach & Promotion

- Conducted pitch tour with Disney/ABC, Paramount/CBS and NBC
- Sent high-impact mailer to station executives in top 10 DMAs

















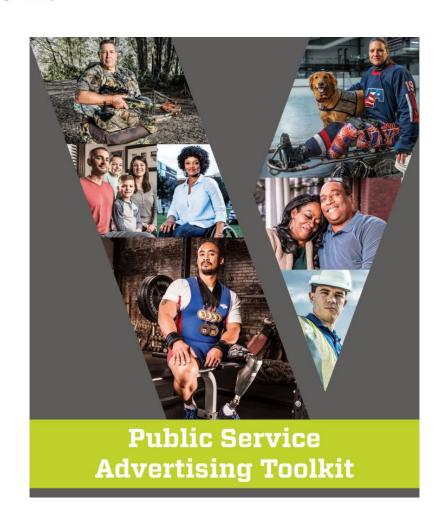
Local PSA Pitching

- Local chapters can help generate awareness for DAV by pitching TV, radio and out of home PSAs to local media outlets
- To recognize local efforts, chapters can share photos/videos of pitch meetings with DAV HQ for DAV's social channels
 - Consider a photo with the station manager in front of the station sign
- DAV will tag the local chapter (or member) and the station's social handles for recognition
- When all else fails, Zoom



PSA Toolkit

- DAV chapter and department involvement are critical in engaging local stations
- PSA toolkit in development, including:
 - Information about the PSA campaign
 - How to access materials
 - Best practices for conducting station outreach and follow up
 - Campaign messaging and sample pitches





"PSAs featuring charities that are active in the local community and providing an obvious service get a priority with our airtime."

Station Manager



DAV Patriot Boot Camp

BREAKING NEWS	Riverside, developer plan apartments to replace 200-year-old farmhouse										X Log In
△ 47°	Dayton Daily News										
<u> </u>	Local	Business	Investigations	Opinion	Life	Food	Sports	Obituaries	Classifieds	Legal Notices	Q
			Unli	imited digital	access, e	every day.	Subscribe	now for 99¢.			

Local vet wants to grow Whiskerman Grooming Company



LOCAL NEWS



At Risk Veterans

DAV PROVIDES FOOD AND TOILETRIES FOR VETERANS ON MLK JR DAY

BY EMILY PAULS | January 16, 2023











Chapter/Department Activity



COMMUNITY

OPINION

SPORTS

OBITUARIES

CALENDAR ~

MORE ~

Corral Kids

Submitted by Article submitted by DAVA Unit #63 (Clermont County) Shirley Ann Plahovinsak. She is also the DAVA Department of Ohio Chaplain. - February 15, 2023





Disabled American Veterans Auxiliary (DAVA) Unit #63 Commander Shirley Ann Plahovinsak points to the Camp Corral notation displayed at the Eastgate Golden Corral Restaurant, The DAVA Unit #63 will be conducting a drive to accept donations from Monday, February 13, 2023, to Friday. February 17, 2023, Every cent collected will be used to sponsor children of wounded, injured, or fallen military heroes to attend Camp Corral. DAVA Unit #63 members will be ass



Promotions and Contests







Volunteer Drivers

volunteer privers **Needed to Transport** Local Veterans to Medical Appointments – Northern Arizona VA



DAILY SENTINEL

Drivers needed to help area veterans get to health care appointments



DAV Transportation Network of Central New York is seeking volunteers to help area veterans get to their medical appointments. Veterans residing in Central New York who need a ride to appointments should call 315-425-4343.

(PHOTO COURTESY DAV TRANSPORTATION NETWORK)

Posted Thursday, December 1, 2022 7:30 am

Nicole A. Hawley

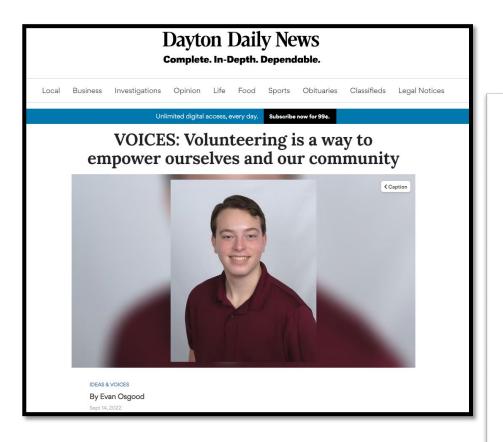
Staff writer

It's a way to give back and support those who served.



Youth Volunteer Scholarship

Sample placements of the op-ed by scholarship award winner Evan Osgood



Papa B passed when I was just 7 years old, but he continues to be a guiding force in my life. He was a man who selflessly served his country, and he inspired me to find ways to do the same. So when the COVID-19 pandemic struck communities across the United States in early 2020, I decided to step up the same way Papa B did many years ago.



Evan Osgood with his homemade PPE

caregivers getting sick and dying because of the shortage of protective masks, one of our only defenses against the virus at the time. I found a how-to guide from the Centers for Disease Control and Prevention and started

I remember the news reports about our community members and front-line

making them myself. I gave my homemade masks to friends and family in need, hoping they could avoid the grim scenes I was watching on TV. Every person who received a mask was extremely grateful and wanted to help make even more. Together, we became a mask-making team. All of us wanted to do something—anything—to fight the virus that was taking over our community.

I still remember a heartwarming experience I had delivering one of our first sets of masks to a veteran couple during the early days of the pandemic. I placed the masks on the couple's front porch, rang the bell and stepped back to my car. A woman answered the door, looked down and burst into tears. It turned out she and her husband had been stuck inside without masks for three weeks and didn't feel safe enough to leave. She couldn't have been more appreciative, calling out to me, "Bless you and bless what you are doing for this community!"



Evan Osgood, top 2022 DAV scholarship

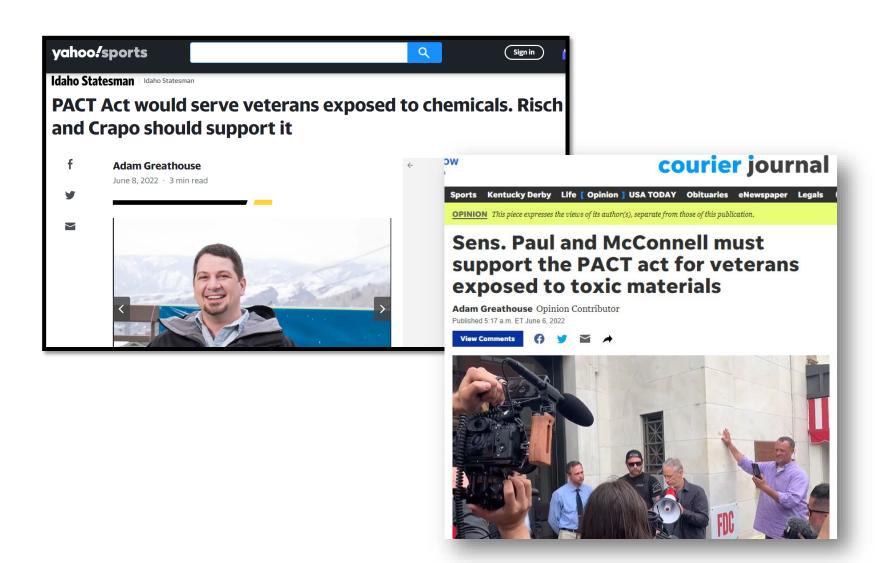
That's what volunteering means to me—something so small having such a meaningful impact for someone else. I'm always grateful for that feeling of making someone's day, of making a difference, one small action at a time.

Our mask-making team continued to grow, and I eventually founded a nonprofit, created a website, and started shipping mask and face shield assembly kits across the country. We held virtual assembly parties where people would reconnect while making a genuine difference toward slowing the spread of COVID-19. The mask-making team that started out as me and my friends sewing masks in my basement grew to over 10,000 volunteers across the nation.



Advocacy

Sample placements of the op-ed by Adam Greathouse







DAV's New Visual Identity

The DAV brand assets tell the story of a professional, hopeful and diverse organization dedicated to helping the men and women who have served. It is critical to use the logo and colors according to the DAV Brand Guidelines.

Download the DAV Brand Stylebook here

Download the Language Guide

☐ I have downloaded the stylebook and will comply with logo use standards.





Thank You!

Rlewis@DAV.org